REPORTING PROFORMA FOR COMMERCIAL WINGS

(Data Source: Central Statistical Organization and Ministry of Commerce, Myanmar)

Name of the Mission (Country): <u>EMBASSY OF INDIA, YANGON, MYANMAR</u>

I. MONTHLY REPORT FOR NOVEMBER 2022

A. Trade in goods

(i) Quantitative Data

a) Total trade in goods during

0	9	2	0	2	2

	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	80.77	42.08	F
Country's total global trade	1377.70	1473.93	F

b) Preferential trade in goods during

	0	9	2	0	2	2	
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1	ASEAN-India FTA	6.19	316.73

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1		Data not available	

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of Import from India during

0	9	2	0	2	2

S.No.	Commodity Name	Commodity (6-digit HS tariff line)	Value (US\$ million)	Quantity (in thousand)	Unit of Meas urem ent	% share in total import of the commodit
1.	Medicaments	300490	15.48	838	Kg	36.7%
2.	Oil cake and other solid residues, whether or not ground in pellets	230649	2.01	4999	Kg	4.77%
3.	Food Preparations	210690	1.81	213	Kg	4.3%

4.	Petroleum Gases and other gaseous hydrocarbon liquified	271114	1.59	79392	MBT U	3.77%
5.	Insecticides	380859	1.33	254	Kg	3.16%
6.	Human Hair	050100	0.85	225	Kg	2.01%
7.	Petroleum Oils	271019	0.81	268Kg + 154L	Kg	1.92%
8.	Medicaments containing antibiotics, not in measured doses or put up for retail sale	300320	0.76	82	Kg	1.80%
9.	Other electric conductors	854442	0.72	300	Kg	1.71%
10.	Urea, Whether Or Not In Aqueous Solution.	310210	0.71	2119	Kg	1.68%

d) Top 10 items of Export to India during

0 9	2	0	2	2
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S.No.	Commodity Name	Commodity (6-digit HS	Value (US\$ million)	Quantity (in	Unit
		tariff line)	(,	thousand)	
1.	Beans	071331	45.48	53722	Kg
2.	Pigeon peas	071360	18.02	21975	Kg
3.	Edible fruit and nuts; peel of citrus fruits or melons	080280	4.13	2403	Kg
4.	Kidney beans, including white pea beans (Phaseolus vulgaris)	071333	1.45	1375	Kg
5.	Plywood	441239	1.40	2	M3
6.	Tin, not alloyed products	800110	1.27	60	Kg
7.	Smoked sheets, technically specified natural rubber (TSNR)	400122	1.14	706	Kg
8.	Wood Sawn Or Chiped Lengthwise	440729	1.13	1	M3
9.	Fish, frozen, excluding fish fillets and other fish meat of	030389	0.90	181	Kg
10.	Lead	780199	0.54	299	Kg

e) Potential products of imports from India

S.No.	Commodity	Rationale
	(6-digit HS tariff line)	(Max.200 words)
1.	300490 Pharmaceutical Products (3004)	Indian pharma sector has a market share of about 38% and there are around 50 Indian pharma companies like Zydus, Dr Reddy's, Cipla, Sun Pharma etc. that have presence in Myanmar. Zydus has also invested in Myanmar by setting up of a plant at Thilawa for USD 23 Million. Exports of pharmaceuticals increased from US\$ 221.78 million in 2019-20 to US\$ 322 Million in 2021-22.

2.	271019 (Other Petroleum Oils and Oils obtained from Bituminous Minerals)	India's export of these products in 2018-19 was US\$145.04 million which decreased in 2019-20 to US\$17.07 million. Myanmar's fuel requirement before COVID was around 600 Kilo Tonne (KT) per month. Around 60% of these requirements were sourced from Singapore. After declaration of emergency in Myanmar, demand of fuel has declined to 300 KT per month. Also, there is some issue in importing it from Singapore now. It was found that there is a good scope for increasing India's fuel oil export to Myanmar.
3.	271012 (Light Oils and Preparations)	India's export of these products in 2018-19 was US\$52.54 million. But there was no export in 2019-20. Indian companies can explore the market.
4.	210690 (Food Preparations)	There is potential market for food preparations products in Myanmar. Indian exporters can enhance their market share in this area. India's export of Food Preparations in 2021-22 (April-Jan) has reached US\$6.7 million.
5.	Motorcycles and automobile parts	Motorcycles; parts and accessories have good potential in Myanmar. Numbers of vehicles used in Myanmar have increased remarkably. Indian spare parts of automobile have good scope in Myanmar.
6.	Agriculture Machinery (8433)	Myanmar's major import items in the agricultural sector are power tillers, hand tractors, fertilizers, pesticides, herbicides, diesel oil, dumpers, loaders and spare parts, water pumps, hydraulic excavators, gear box assembly for hand tractors, MS rod & mild steel and hybrid.
7.	Iron & Steel (72)	Indian steel has advantage of less voyage time (4-5 days) compared to of Chinese (around 30 days). Myanmar importers prefer Indian steel due to its reputation of better quality. China is leading supplier of iron & steel. India can increase its share in Myanmar's global import of iron & steel.
8.	Maize (Corn) Seed (100510)	It is observed that export of Maize (Corn) seed from India to Myanmar has increased in CFY compared to last FY.
9.	Oil Cake (2304, 2305 & 2306)	Myanmar's global import of Oil Cake (230400) during June 2021 was of US\$44.55 million. There is good scope for increasing India's export of oil cake to Myanmar. We held meetings with Myanmar Livestock Federation and Animal Feed Association to explore the possibility to enhance India's export of oil meals to Myanmar.
10.	Plastic Raw Material (39)	Myanmar has restricted import of finished goods to enhance their domestic economic activities and domestic production. Hence there is greater demand for raw materials for different industries. Myanmar Plastics Industries Association has shown interest in supply of raw material for plastic from India.

(ii) Qualitative Feedback

Month 0 9 2 0 2 2

<u>Market Access Alerts</u> (attach copy of notification):

a. Alerts on customs tariff changes: -

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1	Notification No. 90/2022 Dated 2nd November, 2022 by Ministry of Planning and Finance		Types of Battery Electric Vehicles (BEVs)include road tractors for semi- trailers, buses or motor vans for the transport of ten or more people including the driver, truck, motor vehicle for personal use, three- wheeled vehicles for the transport of persons, three- wheeled vehicles for the transport of goods, electric motorcycle, electric bicycle, ambulance, prison vans and hearses.		zero	November 2022 to 31st March 2023	According to this directive, the imports of spare parts (for instance, charging station equipment and device) with the recommendation of the Ministry of Electric Power and the spare parts with the recommendation of the Department of Industry can be done between 2 November 2022 and 31 March 2023.

b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

S.No	Notification	Measure	HS Codes	Effective	Remarks
	no./ date			from	if any
1.	Department of Trade Newsletter (9/2022) dated 31 August, 2022	Agricultural machinery exempt from applying for import licence	70 HS lines concerning the agricultural machinery and equipment were eased from licence requirements	1 st September, 2022	ii diiy

Alerts on standards, technical regulations and conformity assessment procedures:
 Nil

S.No.	Notification	Standard/ technical	HS Codes	Effective	Remarks if
	no./ date	regulation/		from	any
		conformity			
		assessment			
		procedure			
		-			

d. Alerts on trade defense measures taken by respective country: Nil (Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification	Type (initiation,	Details of	Effective	Remarks if
	no., date or	final, prov.,	products/	from	any
	other	sunset,	sectors		
	references	consultations,	affected		

	new shipper review)	(including HS codes)	

e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc. - Nil

S.No.	Notification	Service	Modes	Effective	Remarks if
	no., and date	sectors		from	any
	or other	affected			
	references				

(iii) Other Feedback

a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country - Nil

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)

b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation) - NIL

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TA/TC)
					-	

c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

S.No	Activity	Date and	Number of	List of	Number of	Feedback
	(trade fair)	venue	participant	large/ key	Business	received
	,		s from the	participant	Visas	(Max.200
			relevant	s from the	issued	words)
			country	relevant		,
				country		
					86	

(IV)	Any other submissions:				

B. <u>Trade and Investment:</u>

a. Significant trends in trade and investment (Sources: Govt. of Myanmar statistics)

S.No.	Category	Details of significant trends (Max.200 words)	Analysis (Max. 200 words)
1.	Trade in Goods	As per data of Ministry of Commerce, Myanmar, bilateral trade between India and Myanmar is US\$1459.968 million during FY 2020-21 (October-September). India's export to Myanmar is US\$586.540 million and import from Myanmar is US\$ 873.428 million. During the mini-budget period (October 2021 – March 2022), the bilateral trade was of US\$815.837 million. India's export was of US\$311.155 million and import valued at US\$504.682 million.	Sanctions by the US, UK, Canada, EU and some individual European countries, withholding of international aid funds, and plunging export earnings have constrained the inflow of foreign currency. In an effort to save outflow of foreign exchange, Myanmar authorities are trying to reduce import of luxury / non-essential items. The government has emphasized on boosting domestic production of essential items including pharmaceuticals and reduce the import of goods. This may affect export from India also. A total of 9099 tariff lines (about 81 percent) are now subject to an import license in Myanmar.
2.	Trade in Services	Not Available	
3.	Investment	As of 30 November 2022, India is presently the eleventh largest investor in Myanmar with an approved accumulative investment of US\$775.133 million by 36 Indian enterprises, permitted by the government, from 1988-89 to 2021-22.	Since many of Indian investment is routed through Singapore and other countries, the figures showed in Myanmar Government (DICA) statistics does not reflect correct picture.

b. Opportunities for investments/ assets on offer/major company divestment: Nil

S.No.	Sector Name	Particulars of the asset	Contact details
	(List attached)	/company	
1.	NA		

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)- Nil

S.No.	Tender/ procurement notice No and date	Sector	Value of
			tender/
			procurement

1.	No.1 Mining Enterprises under Ministry of Natural Resources and Environmenta		N.A
	Conservation		
2.	Myanmar: Mekong-Lancang Cooperation	Solar Mini Grid	N.A
	Project under Department of Rura	I Electricity Supply	
	Development	and Water Supply	
		Project	

a. Trade Queries for Imports/Exports (if not uploaded on the Indian trade portal)

	Queries for Imports/E	xports (if not uploaded on the Indian tra		
Sr. No.	Company	Products	Contact Email	Action Taken
1.	Speriton Exim LLP	CERAMIC TILES	speritoneximllp@gma il.com	Replied
2.	Virohana Health Pvt Ltd	Medical device & Pharmaceuticals / Chemicals Products	akash@virohanaheal th.com	Replied
3.	Sangita jitendra Patil	Banana	sangitajitendrapatil12 @gmail.com	Replied
4.	MUNGITEX	Ladies dress material fabric. HSN Code: 5407, 610449	mungitexoffice@gm ail.com	Replied
5.	Top Travel & Tours Pvt. Ltd.	Travel Agent & Tour operator	manish@top- travels.com;	Replied
6.	Roha Dyechem (Th) Ltd	Food Colors	shitanshu.sharma@r ohagroup.com	Replied
7.	J-SIL Scientific Industries	Laboratory Glassware made of Borosilicate Glass 3.3.	isilinternational@gma il.com	Replied
8.	Vivrta International	Incense Stick HSN Code of our product is 33074100	vivrtainternational@g mail.com	Replied
9.	Arians Xports	Saffron, Shilajit and Almonds	ariansxports@gmail.c om	Replied
10	India-ASEAN-Sri Lanka Chamber of Commerce and Industry	Database of buyers of key/potential sectors	iascci2012@gmail.co m	Replied
11	Vikas exports	MEDICAL and SURGICAL EQUIPMENT	vikasexports17@live. com	Replied
12	Vikas exports	ORTHOPEDIC IMPLANTS AND INSTRUMENTS.	vikasexports17@live.	Replied
13	OM Shanti Textiles	Product HSN code - 7117 (Imitation jewellery)	sachinj2317@gmail.c om	Replied
14	APMC Fruit Market	fresh fruits and vegetables	manoj@avanishtrade rs.com	Replied
15	Chandana Trading	RAISINS/ DRY GRAPES (HSN - 08062010),	tradingchandana@g mail.com	Replied
16	Paradise Tools	Hand tools and Leather Products	paradisetoolsexport @gmail.com	Replied
17	Agro Ever Industries Pvt. Ltd	Frozen boneless buffalo meat, Fresh & Frozen mutton, Sheep and Goat meat. (BUFFALO HS CODE - 020230) (MUTTON HS CODE - 020410, 020421, 020422, 020423, 020430, 020441, 020442, 020443)	agroeverindustries@ gmail.com	Replied

18	Sky Export House	handicrafts products like <u>Wooden</u> <u>Handicrafts</u>	skyexportshouse@g mail.com	Replied
19	M/s. Shrine Lifesciences Pvt Ltd	Pharmaceutical Producer, Medical Stores, Nutraceutical Wholesaler and Retailer, Super Market, Hypermarket etc	export@shrinelifescie nces.in	Replied
20	Meghmani Industries Ltd	Agrochemicals and its formulations	shweta@meghmanid yes.com	Replied
21	Om Exim	All Rice HS Code 1006, 10061010, 10061090, 10062000, 10063010, 10063020, 10063090 and 10064000.	patel_4790@hotmail. com	Replied
22	Tanshu Vaidik India Pvt. Ltd.	jute, cotton, sea grass, polypropylene, recycled chindi, pet mats, pet beds and other pet utilities etc.rugs, mats, baskets & planters, Bags, Cushions etc.,	aditya@tanshuvaidik. com	Replied
23	Voltson India	Decorative Laminated Sheet- HS Code- 482390	exports@voltsonart.c om	Replied
24	Lukhi Import Export	77+ licenses of agrochemicals for formulation	lukhichemexim@gma il.com	Replied
25	Vdhanya Global Pvt. Ltd	Nutmeg, HS code: 09081010, Fenugreek Seeds, HS code: 09109912, Mace Flower HS code: 09082000, Clove, HS code:09070010. Cinnamon, HS code: 09061110	vdhanyaglobal@gmai l.com	Replied
26	Shrine Lifesciences Pvt Limited	Dietary Supplement & Nutraceutical Formulation, Manufacturing (Tab, Cap, Liq-Oral, Protein Powder, Energy Drink, Isapgol, Tab-Cap-Dry Syrup. Powder Small 1 Gms to 250 Gms Sachet	export@shrinelifescie nces.in	Replied
27	Kapuriya Enterprise	AGRICULTURE & COMMODITY PRODUCTS	j.kapuriya80008@gm ail.com	Replied
28	B&C International	gigner, saffron, thyme, bay leaves	spices.bandcintl@gm ail.com	Replied
29	Redlands Ashlyn Motors	ROUND BALER MACHINES	oem1@redlandsmot ors.com	Replied
30	ARS Enterprises	Coffee – 0901, Tea - 0902 Handicrafts- 7419, 74199930, 73269 099, <u>68029900</u> , <u>44219090</u> ,76169990,69120040Spice s - 0910	info@eximproviders. com	Replied
31		Natural Stone (Marble, Granites and Sand stone , Lime Stones)	nishant.patnaik@mp gstone.com	Replied
32	Shree Natural Body Care	rice (all types)	shyamaacare@gmai l.com	Replied
33		Tobacco	amalagarwal007@g mail.com	Replied
34	SAYAR Life Care	Pharmaceutical and Surgical Items	Exports@sayarlifecar e.com	Replied

35	Roha Dyechem (Thailand) Ltd.	Food Colors	shitanshu.sharma@r ohagroup.com	Replied
36	Tiyasha Import and Export Pvt Ltd	Rice HS Code 1006	satyajit@tiyashaimpo rtexport.com	Replied
37	NETBENEFIT Pvt.Ltd.	Raw peeled Ground nuts, Edible oil, Suger, Frozen food, and Spices.	sales@netbenefitltd.c om	Replied
38	Black X Clothing	Men's Suits and Blazers HSN No. 6203.	kantifaria@gmail.com	Replied
39	Nutritual Family	Pharma : 30049099 Nutra : 21069099 & 29362990 Cosmetic : 33049990 Herbal : 30049099	export@nutritual.in	Replied
40	Tata Coffee Limited, India	Pure Coffee 21011120 Instant Coffee Flavour 21011110	Kavyashree.Kotian@ tatacoffee.com	Replied
41	Silver Star Overseas	Cereals, Maize, Millet, Oats, Barley, Sorghum, Rice, Wheat	silverstaroverseas1@gmail.com	Replied
42	Shree Dhwarkadhish Engineering	High Tensile, Stainless Steel, Mild Steel, Alloy Steel and Special Grade Fasteners and its hardware product	export.sdeengg@gm ail.com	Replied
43	Mighty Steps (<u>www.bebeburp.c</u> <u>om</u>)	organic baby food	mightystepsglobal@g mail.com	Replied
44	Tirupati Polychem	Micro Crystalline Wax and Paraffin Wax	chandrima@tirupatip olychem.com	Replied
45	Dakshraj NG biomass pvt	natural spirulina powder	dilipnagargoje78@g mail.com	Replied
46	Anjaney Exports	pulses & other agricultural commodities	anjaneyexports@gm ail.com	Replied

e. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.: (Max. 500 words) - Nil

C. Tourism

(a) Tourist Visa issued:

S.No.	No. of Tourist Visa issued during the month	No. of Tourist Visa issued during the same month last year	No. of Tourist Visa issued cumulatively during the year	No. of Tourist Visa issued cumulatively during the last year
1.	1261	Nil	1572	Nil

(b) Indian Tourism Promotion Events held/organized: Nil

S,No. Details of Event	Themes	Avg. No. of Participation
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							-			
c) Use	of Sc	ocial Me	dia/F	Print Me	edia/ Elec	tronic Medi	a for	promot	ing Touris	m:
Activity		Print	Elec	ctronic	Twitter	Facebook	Inst	agram	Youtube	An
lo. of po	osts								-	
No. of										
mpressi	on									
ikes										
(d) A	ny ad	lvisory	issu	ed by t	he coun	try for trave	elling	j to Indi	a: No	
. No.	Advi	sory			F	Reason		Action	Taken	
` '				th Tour	Operato	rs for prom	_			No
. No.	Tour	Operat	or			No. of I	ntera	ctions H	leld	
NII										
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techno	ology f w Te d	rom My	/anm	nar to Ir Ientifie	ndia. ed / cov	vered in P	ress	: Nil		ny
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D.

(e) Any press coverage on new patents / designs / IPR filed / granted: NIL

No.	Details	Sector	Name of Applicant

(f) Any other information

<u>E.</u> <u>Details of trade research, information dissemination activity of the commercial</u>

<u>wing</u>

а	Nature of activity (trade research, Information dissemination, seminars etc)		Details of trade research (title of the report, executive summary, date of publication)
1.	dissemination	L	Disseminated on 09 November, 2022
2.	dissemination	Reverse- Buyers- Sellers Meet (RBSM) to promote India's agri,	Disseminated on 04 November, 2022
3.	dissemination	Indian Chambers of Commerce and Industry (FICCI) is	Disseminated on 10 November, 2022

F. Details of activities conducted out of Trade promotion budget:s

BE for current financial year	RE for current financial year	Amount utilized	Details of Activity (Max.200 words)
Rs.2.00 Lakh			

G. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government): Nil

S.No	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1.	up action on 5 th JWG and 4 th JSC on	NTPC sent letter to Department of Electric Power Planning (DEPP), Ministry of Electric Power for the training courses to be conducted by them.	DEPP is awaited.

H. Complaints from foreign buyer/supplier on quality and trade dispute:

NIL

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplie r	Name & address of Indian exporter/ importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.
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I. Complaints of Indian exporter/importer: NIL

Name of Indian	Address &	Brief description	The authority to	Any
exporter/importer	Address of	of complaint	whom the	outcome
	foreign buyer/		matter was	
	supplier		referred and the	
			date on which	
			the matter	
			was	
			referred.	

J. Anv other issue of importance (Max. 500 words)

- ➤ H.E. U Aung Naing Oo, Union Minister for Commerce of Myanmar attended the Indian Chamber of Commerce (ICC)'s AGM and Annual Session which was held on 11th November 2022 at ITC Sonar, Kolkata, India as Guest of Honor.
- ➤ Technical meeting for implementation of Rupee-Kyat Direct Payment System was held through Video Conferencing at (11:30 a.m) on (18.11.2022). Two Vice-Governors U Zaw Min Naing and Dr. Lin Aung joined the meeting and discussed the follow-up action of last meeting minutes and detailed technical issues.
- ➤ A 5-member delegation from Myanmar Garment Manufacturers' Association (MGMA) attended theReverse Buyer Seller Meet for Textile, Apparel, Fashion, Hometextiles, Yarn etc in Kolkata, India from 4th – 5th November, 2022.

(Manish Bajaj)
Attache (Commerce & Properties)
06.12.2022